

Worksheet: How do I know if I am ready to sell?

Ask yourself

Am I ready to hand the business over to someone else?

What do I want for my employees after I sell?

Do I want to sell the whole business or just a part?

What do I want for my customers after I sell?

Do I want a role in the business after I sell?

What will the sale mean for my family?

What do I see myself doing after I sell?

Do I have expert advisors to help me through the process?

How does the sale factor into my personal financial goals?

To me, a successful sale would look like...